

SAI KRISHNA, VINNAKOTA

Dallas, TX
<https://vinnakota.me>

OVERVIEW

Technology strategist and innovation leader, eager to leverage extensive experience to drive technological advancements and product development strategies. Experienced in leading cross-functional teams and pioneering cutting-edge solutions, with an aim to shape and advance technological landscape in a forward-thinking organization.

EXPERIENCE

HIGHSPOT

Dallas, TX

Interim Engineering Manager

August 2022 – Present

- Provided oversight, management and project leadership for critical implementation, improving project delivery timelines by 20%.
- Counseled customer's engineering teams to answer queries and provide expertise resulting in a 40% increase in retention.
- Collaborated with more than 7 cross-functional teams to identify project requirements and create project plans.
- Lead Initiative to reduce traffic of over 1 million to under 100k calls per hour, and load time from 6 seconds to under a sec.
- Implemented comprehensive training curriculum and guided 5+ engineers, fostering a culture of mentorship and innovation.

AXXESS

Dallas, TX

Lead Engineer

February 2018 – August 2022

- Architected dynamic form builder for clinical documentation cutting down design and development from 3 months to 3 hours.
- Designed and developed scalable HIPAA compliant EHRs used by 200k+ users served more than 2 million patients.
- Mentored 15+ engineers, fostering a culture of continuous learning, user centered design and technical excellence.

LINCARE

Clearwater, FL

Billing Data Analyst

October 2017 – December 2017

- Analyzed data of 100k+ physician performance, built reports for strategic decision-making and operational improvements.
- Assessed market trends and claims to identify business issues resulting in a 10% increase in annual sales.

LEAP DOCTOR

Tampa, FL.

Full Stack Engineer

September 2016 – August 2017

- Conceptualized and executed web analytics project, resulting in a 20% increase in user retention rate within three months.
- Conducted operations analytics and formulated security strategy with Cloudflare Turnstile reducing bot traffic by 80%.

COGNIZANT

Hyderabad, India

Programmer Analyst

September 2013 – July 2016

- Revamped more than 20 customer websites to be responsive and compliant with Accessibility Guidelines (WCAG) guidelines.
- Counseled 5+ engineering teams on crisis management with creative solutions to improve client retention by 40%.

SKILLS

- Leadership: Business Strategy, Data-driven Decision Making, Project Management, Resource Allocation, Agile Methodologies.
- Communication: Stakeholder communication, Cross-functional communication, Problem Resolution, Team building.
- Frontend: JavaScript, Typescript, React, Redux, Next JS, Vue, Angular, Amplitude, Mixpanel.
- Backend and Databases: Python, Java, .Net, Node JS, MySQL, PSQL, Mongo DB.
- DevOps: AWS, Azure, Cloudflare, Teamcity, Octopus, Buildkite, New Relic, Rollbar, Kibana, Sentry.

EDUCATION

THE UNIVERSITY OF CHICAGO BOOTH SCHOOL OF BUSINESS

Chicago, IL

Master of Business Administration

April 2025 – Present

- Concentration in Finance, Accounting and Strategy, GPA: 4.0.

UNIVERSITY OF SOUTH FLORIDA

Tampa, FL

Master of Science, Management and Information System

January 2017 – December 2017

- Concentration in Statistics, Machine Learning, Data Analysis and Business Intelligence, GPA: 3.86.

ADDITIONAL

- Certifications: Professional Scrum Master (PSM 1) certified by Scrum.org, Certified Associate Java Programmer by Oracle.
- Languages: Native proficiency in English, Hindi and Telugu